

Becoming an Evocative Coach Practice Guide
Chapter 1: Activity 5

Activity 1.5 Coaching Demonstration for LEAD: Either through recalling the conversation and/or playing it again identify the parts of the conversation where you noticed each of the four steps of evocative coaching. (LEAD)

Listening

Jot down the phrases that you heard which connect to each step of the coaching process.

Empathizing.

Activity 1.5 Coaching Demonstration for LEAD: Continued

Asking (Appreciative Inquiry Questions)

*What questions were
asked that elicited
strengths?*

Designing

*What plans were
made for the future?*